

England Occupancy Survey

January 2024 Results

VisitEngland Research



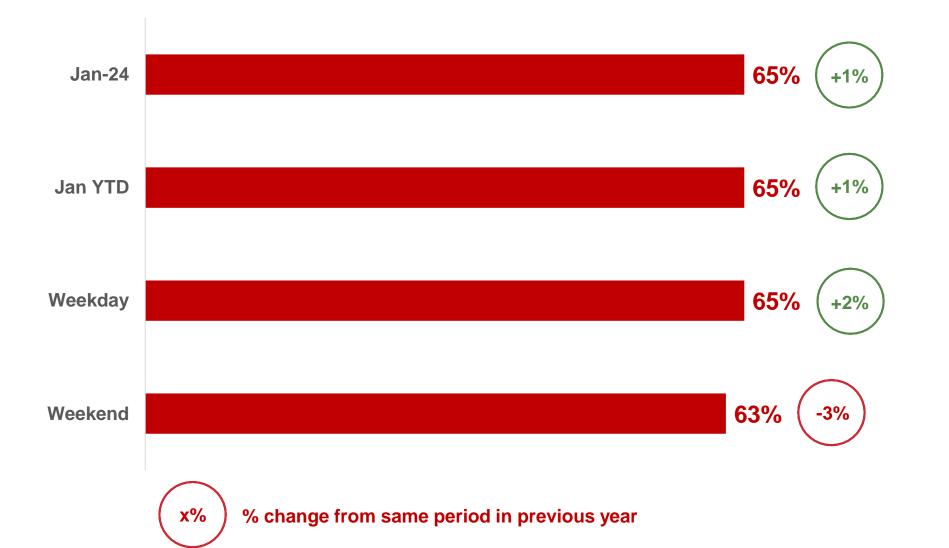
Summary of Results

- When comparing January 2024 results with January 2023, **room occupancy** was up 1% to 65%. January 2024 was on par with 2019 occupancy levels (65%). Weekday occupancy was higher than weekend occupancy for January 2024.
- Room supply increased by 0.5% whilst room demand also increased, up 1.2% compared January 2023.
- RevPAR, which is the total room revenue divided by the total number of available rooms, increased by 5% to £64.30 in January 2024, when compared to the same month in 2022, sitting above annual inflation of 4.0% for the month.
- Countryside destination types reported the largest increase in occupancy in January 2024, up 4% to 57%. City/large towns and small towns saw modest growth of 1% and seaside locations saw occupancy decrease by 2% to 57%.
- Assessing room occupancy by **establishment size**, the smallest hotels (1-25 rooms) decreased 7%, whilst the largest hotels (+100 rooms) saw an increase of 2% in January 2024 to 65%.
- **Regionally**, room occupancy was very mixed, with the North East (+5%), London (+4%), the East Midlands (+1%) and West Midlands (+1%) all experiencing growth. Other regions were either flat or recorded declines for January 2024.



England Room Occupancy

At a glance – January 2024





England Room Occupancy

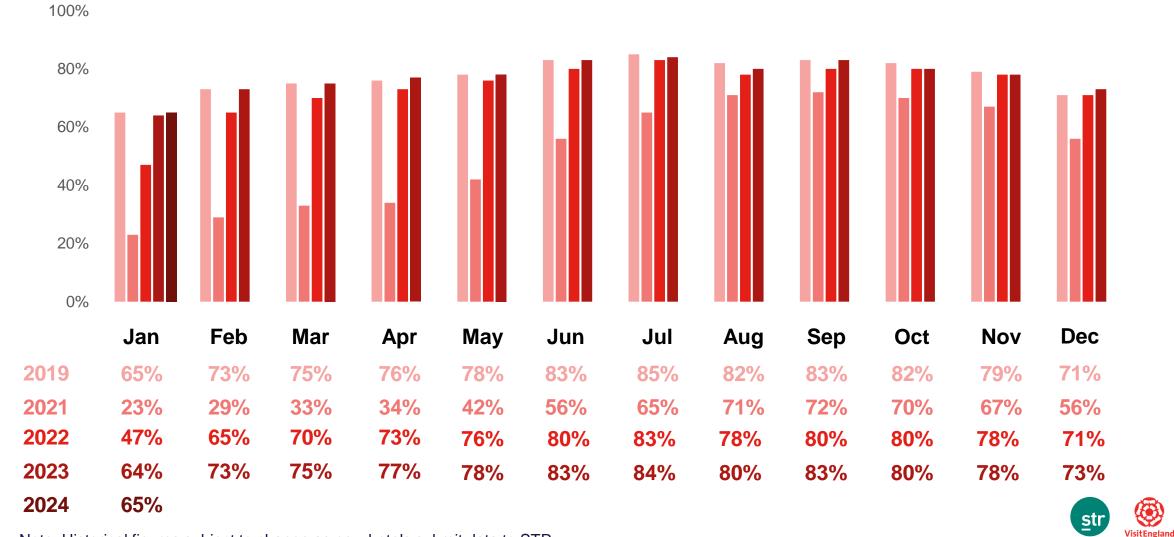
Data Tables – January 2024

Room Occupancy	2019	2021	2022	2023	2024
January	65%	23%	47%	64%	65%
January YTD	65%	23%	47%	64%	65%
Weekday	66%	27%	45%	64%	65%
Weekend	62%	16%	53%	65%	63%

Room Supply and Room Demand <i>Year-on-year relative % change</i>	2019	2021	2022	2023	2024
Room Supply	2.0%	-21.8%	26.0%	1.6%	0.5%
Room Demand	2.0%	-71.8%	155.4%	39.3%	1.2%

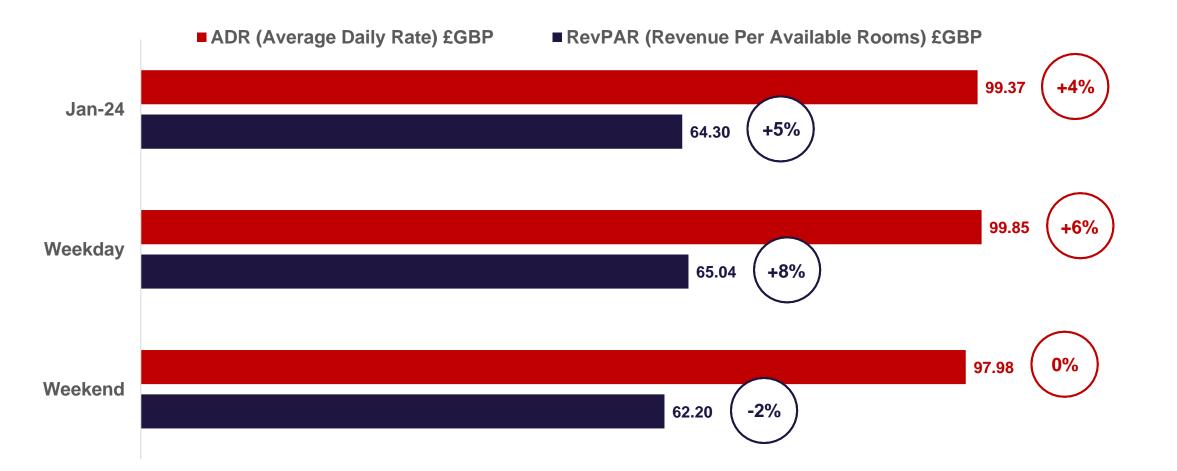


England Room Occupancy



England Room Occupancy by Month

England ADR and RevPAR





England ADR and RevPAR

Data Tables – January 2024

ADR	2019	2021	2022	2023	2024
January	£85.94	£48.58	£74.12	£95.10	£99.37
Weekday	£87.93	£47.93	£70.23	£93.98	£99.85
Weekend	£79.85	£50.88	£82.13	£97.53	£97.98

RevPAR	2019	2021	2022	2023	2024
January	£55.75	£11.29	£34.91	£61.09	£64.30
Weekday	£57.95	£12.80	£31.34	£60.38	£65.04
Weekend	£49.42	£8.12	£43.63	£63.82	£62.20

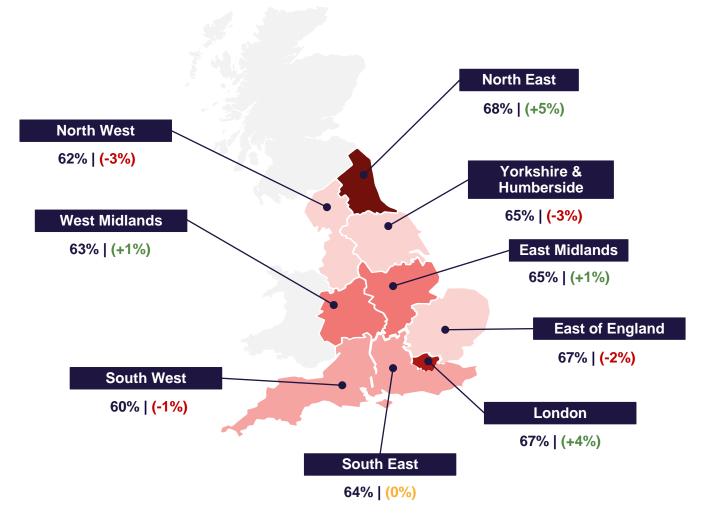


Room Occupancy by Region

At a glance – January 2024

The figures in the graphic show the latest month occupancy figures and year-on-year percent changes (in absolute terms).

Room Occupancy | (year-on-year % change)





Colour grading of map based on year-on-year % change, relative to the other regions

Occupancy by Region

Data Tables – January 2024

Room Occupancy	2019	2021	2022	2023	2024
East England	63%	30%	55%	69%	67%
East Midlands	61%	28%	54%	64%	65%
Greater London	72%	19%	38%	64%	67%
Northeast England	59%	23%	51%	61%	63%
Northwest England	62%	21%	49%	64%	62%
Southeast England	63%	27%	49%	64%	64%
Southwest England	60%	27%	53%	61%	60%
West Midlands	64%	20%	47%	63%	63%
Yorkshire & Humberside	60%	22%	53%	66%	65%



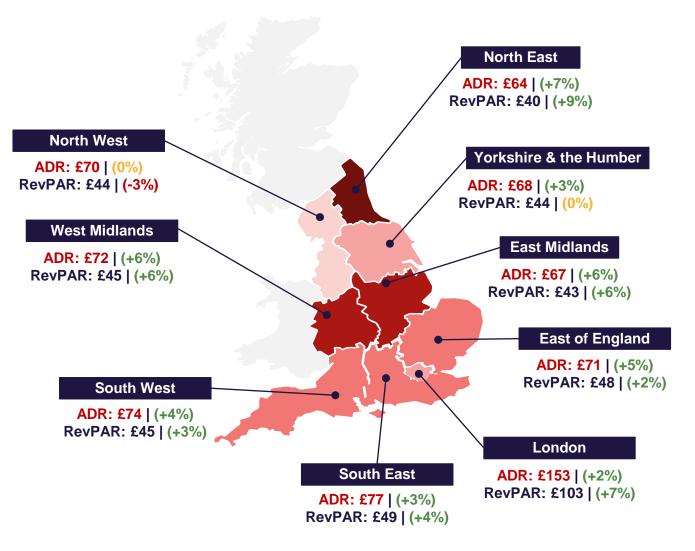
ADR and RevPAR by Region

At a glance – January 2024

The figures in the graphic show ADR (Average Daily Rate) and RevPAR (Revenue Per Available Room) and the yearon-year percentage change

ADR | (year-on-year % change) RevPAR | (year-on-year % change)

UK annual inflation rate in January 2024 was **4.0%**



Colour grading of map based on year-on-year % change, relative to the other regions

ADR and RevPAR by Region

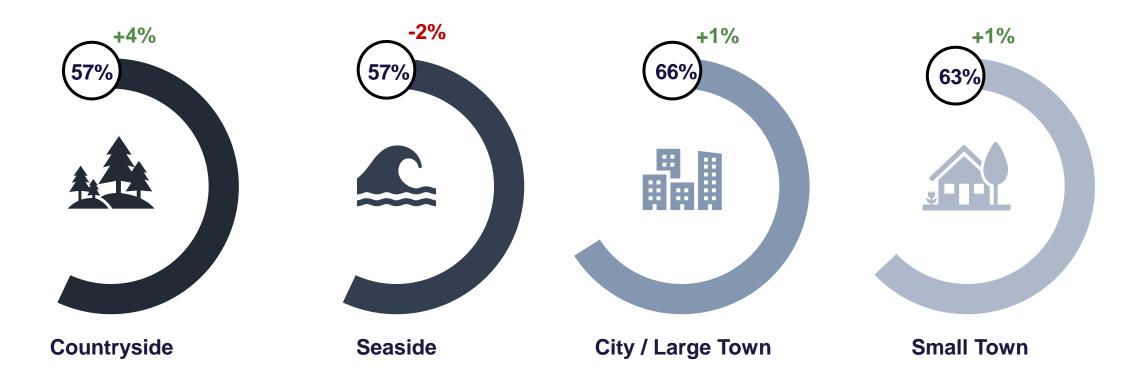
Data Tables – January 2024

ADR	2019	2021	2022	2023	2024	RevPAR	2019	2021	2022	2023	2024
East England	£61.59	£44.15	£59.56	£67.85	£70.95	East England	£38.72	£13.34	£32.58	£46.61	£47.62
East Midlands	£57.51	£44.46	£55.14	£63.59	£67.17	East Midlands	£34.88	£12.54	£29.93	£40.81	£43.40
Greater London	£130.77	£62.24	£111.21	£149.65	£153.10	Greater London	£93.87	£11.95	£42.17	£96.29	£102.58
Northeast England	£54.58	£43.78	£56.06	£60.01	£64.01	Northeast England	£32.01	£10.02	£28.63	£36.83	£40.13
Northwest England	£62.56	£45.90	£64.03	£70.60	£70.46	Northwest England	£38.50	£9.74	£31.30	£45.32	£43.86
Southeast England	£67.01	£46.22	£65.63	£74.43	£76.79	Southeast England	£41.89	£12.31	£32.48	£47.82	£49.50
Southwest England	£62.02	£43.96	£65.22	£71.16	£74.12	Southwest England	£36.99	£11.76	£34.65	£43.08	£44.54
West Midlands	£63.48	£42.20	£57.70	£68.08	£72.01	West Midlands	£40.64	£8.49	£27.11	£42.68	£45.37
Yorkshire & Humberside	£56.64	£42.26	£60.26	£66.51	£68.19	Yorkshire & Humberside	£34.13	£9.14	£31.98	£44.18	£44.02



Room Occupancy by Destination Type

At a glance – January 2024





Room Occupancy by Destination Type

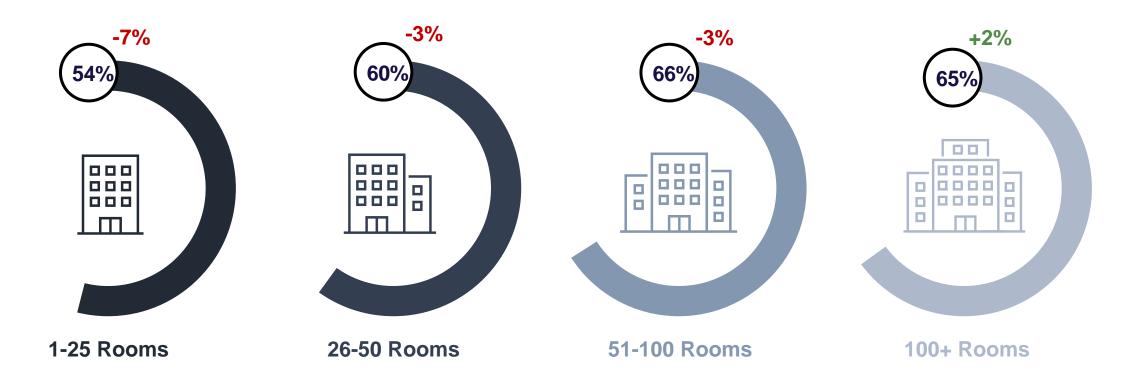
Data Tables – January 2024

Room Occupancy	2019	2021	2022	2023	2024
City / Large Town	66%	23%	46%	65%	66%
Small Town	61%	24%	50%	62%	63%
Countryside	59%	22%	51%	55%	57%
Seaside	57%	26%	54%	59%	57%



Room Occupancy by Number of Rooms

At a glance – January 2024





Room Occupancy by Number of Rooms

Data Tables – January 2024

Room Occupancy	2019	2021	2022	2023	2024
1 to 25 Rooms	56%	35%	49%	58%	54%
26 to 50 Rooms	60%	30%	52%	62%	60%
51 to 100 Rooms	63%	34%	57%	68%	66%
101+ Rooms	66%	19%	43%	63%	65%



Methodology Statement

In July 2017, a change of suppliers was made to the occupancy data. The data is now collected via a syndicated panel of over 3,000 hotels and other accommodation businesses provided by hotel market data and benchmarking company - STR.

STR collects the following performance metrics from participating properties either on a daily or monthly basis through their online platform or data feeds:

- Number of rooms available
- Number of rooms sold
- Total room revenue

These baseline figures are used to calculate the three most relevant metrics within the accommodation industry namely: Occupancy, Average Daily Rate (ADR) and Revenue Per Available Room (RevPAR). All units given throughout this report represent a positive number, unless stated otherwise.

To allow a meaningful comparison of year-on-year trends, VisitEngland and STR have included historical data from STR's own participating properties in the reports from July 2017 onwards. The historical data displayed in these reports is not consistent with reports published prior to the July 2017 report. Further details about STR's panel and data collection can be found in our methodology note. All previous months' reports and data can be found on the VisitEngland website.

In February 2019, a change in reporting style was made to refer to percentage changes of occupancy data in absolute terms. Please note that the room occupancy figures in this report are rounded to the nearest whole number. As a result, occupancy absolute percentage change figures may have a discrepancy of ±1%. All previous reports prior to February 2019 show percentage changes of occupancy data in relative terms. ADR, RevPAR, Supply & Demand percentage change changes continue to be shown in relative terms.

Due to Covid-19, the England hotel industry saw an unprecedented number of hotels temporarily close their doors starting in March of 2020. Throughout the pandemic, STR has continued to collect performance data from those hotels who remained open.

The data in this month's report is based on those hotels that were open and reported data to STR (N=3,535)

