# **Visit Exmoor Achievements 22-23**







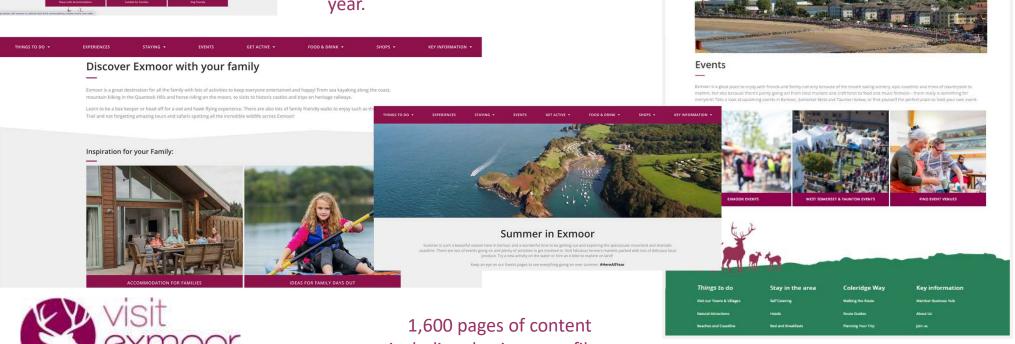




Highlights



- New website now in 2<sup>nd</sup> year
  - 300k+ visitors since launch
- 147k Total Website Visitors per annum
  - 9% increase from last year.
- 45% increase in **new users** from last year.



including: business profiles, points of interest, blogs, events and business hub.

Website

# We now have 35k followers across Twitter, Facebook and Instagram!



Social Media followers grew around 10% in the last year.





# **Leaflet Exchange & Networking Event 2023**



SIGN UP FOR THE VISIT EXMOOR NETWORKING EVENT & LEAFLET EXCHANGE 2023!

...see more













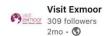






What a great day yesterday at Knowle Manor for the #VisitExmoor leaflet exchange and networking event. Fabulous speakers and a great networking opportunity. #ExmoorNationalPark #Porlock #Dulverton #Lynton





SIGN UP FOR THE VISIT EXMOOR NETWORKING EVENT & LEAFLET EXCHANGE 2023!

Are you a tourism or hospitality business based in Exmoor, the Quant ...see more



Nobin Barker FTMI and 2 others

1 comment · 1 repost

- 20+ event tables booked
- Guest Speakers
- 80+ businesses in attendance

**Knowle Manor** 

## **Taste of Exmoor Event - House of Commons**



Great coverage from DevonLive of our taste of Exmoor, House of Commons including some more fantastic pictures from the day.

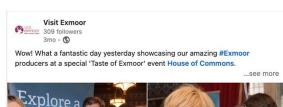
...see more



Delicious array of Exmoor's finest tastes and business wows MPs in Westminster

devonlive.com • 5 min read











# **Evolving our Business Support**

## **Visit Exmoor Business Support**

 Facebook member closed group, providing signposting to business, training and grant signposting.

- LinkedIn Company Page
- Business Support
- Newsletters
- Business Hub on the Visit Exmoor website with news, training, toolkits.

Analysing trends in the marketplace to allow businesses to make informed decisions.





#### **Business Support Hub**

Voti Eminor are here to support you and your business. We are committed to doing all we can to support members by providing the resources to manage your business through our Visit Extende Business Hab - a single resource where you can go to seek signosting from amongst others Government, Local Councils, Trade Associations and VisitBritain. You'il also find all the latest training programmes available.



**Business Support** 

## The Exmoor and Coast Centre of Excellence for Hospitality

We continue to work together under a single 'Centre of Excellence' brand to develop and promote opportunities for training and education across the area.

> "The opportunities in the food and hospitality are almost immeasurable. Whether you dream of being a baker, a pastry chef, the proprietor of a restaurant, a wine sommelier or a publican the possibilities are endless. And with so many vacancies in related industries now really is the time to find a role in food and drink. But first we need to unlock, to uncover and to reveal those aspirations. Many people today find it almost impossible to find a focus in their lives, to understand what's possible, to realise what talents they possess.

With partners in kitchens across Exmoor, in cafes, in colleges, on farms and in small businesses I believe we can shine a light on careers in this sector. Everyone is good at something, it's just that they might now know it, or know how to make the best of it. Hospitality really is a business that can nurture both the quiet and the noisy talent. It takes all sorts and it needs all sorts. I'm so happy and energised to support this vital initiative. And I can't wait to meet, to speak, to welcome and to encourage people into this most wonderful and unique of industries. Through food we can change lives and give people an appetite for a great career.

- William Sitwell

Food writer, restaurant critic, broadcaster and founder/host of William Sitwell's Supper Club, Rooks Nest Farm, Greater Exmoor.



## https://www.visit-exmoor.co.uk/business-hub/centre-of-excellence



AUSS LAN. HOUSE

























1mg - (5)

Centre of Excellence

## Eat Exmoor Guide 2023 - 2024 (5th Edition)

Launch End Sept 2023
Guest Editor Rachel Mead
Digital Campaign
8000 Print
tbc – Eat Exmoor Launch Event!



More details to follow.

Contact membership@visit-exmoor.co.uk to register interest

## **Visit Exmoor Strategy**

July – October 2023 Member Survey Board input



## **Accommodation Availability Search**

Launching June 2023

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## **Young Chef Competition 2023 (2<sup>nd</sup> Year)**

October 2023



**Coming Up** 

### **Branding, Promotions, Campaigns:**

- Seasonal #HereAllYear
- Exmoor Somerset Coast
- Exmoor North Devon Coast
- Exmoor Walking (ENPA routes and series)
- Eat Exmoor
- Visit Exmoor Holidays
- Events, activities, attractions
- Continued evolution of new website
- Maintain media presence
- Build on increase in press coverage

#### **Business Support**

- Evolution and Improvement of Business Support Hub
- Driving Excellence in our businesses and area offering
- #HereAllYear evolving our area offering

#### **Team & Membership**

- Continued improvement of processes.
- Team effectiveness.
- Opportunities through apprentices
- Use of data and research to support everything we do.

#### A Voice for our Visitor Economy

- Continued #StongerTogether working with stakeholders.
- Continue to grow Strategic relationship with new Somerset Council and North Devon District Council
- Finding our place in
- Lobby through regional and national tourism bodies and government.

#### **Potential New Initiatives**

Membership system



## Benefits to our Members - how you can engage

- Engage with us on campaigns and promotions.
- Update website profile, photos and keep us informed.
- Join Visit Exmoor members Facebook group.
- Engage and post on Visit Exmoor Holidays group.
- Join the Visit OExmoor accommodation availability platform.

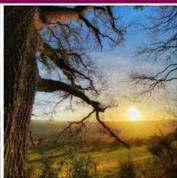
Let us know how we can better support you - survey



# Thank you so much for your continued support!

## Follow us on @visit\_exmoor (Instagram) and @visitexmoor (Facebook and Twitter)









www.visit-exmoor.co.uk

Join our **Visit Exmoor Members** Facebook Group and our **Visit Exmoor Holidays** Facebook Group. Also, make sure you are signed up to receive our newsletters!

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